

ORANGE SPEEL

Letter from the President

2019 is Just About Here

In a few short weeks 2018 will be history and 2019 will start. Our last dinner meeting was on November 14, where past President, Steve Murow presented "Why Cost Estimators make the Best Expert Witness (Your next career?). It was a presentation on being an "Expert Witness" which he has a passion for and illustrates another path your estimating career could go.

At the next dinner meeting on January 9, our first of 2019, Randy Daniels, Western U.S Business Development Manager for Fox Blocks will be presenting on Insulated Concrete Forms (ICF). Fox Blocks is a division of Airlite Plastics Corporation, which was started in 2008 and is now the leading manufacturer of insulated concrete forms. Learn how this green product can be used as a "stay in place" wall form that also has insulating value. He will discuss their applications, ease of installation, speed and pricing.



I want to thank everyone who has presented ideas for upcoming programs. We are currently evaluating them and will be trying to arrange for speakers in the upcoming meetings. For anyone new to our meetings you will find 3" x 5" cards and we encourage you to write down your ideas for dinner programs. Our objective is to make our meetings relevant for what will help all of us be better and more informed estimators.

For those that attended the November meeting, we handed out our new Orange County ASPE Chapter3 7-in-1 pens. If you did not get one in November, make sure to pick one up in January.

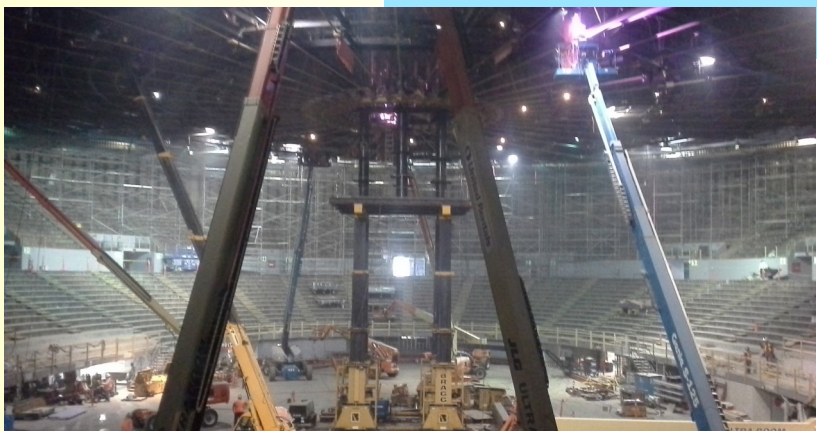
As mentioned in our November newsletter and at our last meeting we do not have a dinner meeting in December so that you can enjoy the holidays with family and friends.

I want to wish everyone a Merry Christmas, Happy New Year and an enjoyable holiday season. See you in 2019.

Kevin Murphy, CPE.
ASPE Chapter 3 President

"Professional Estimators and those in training shall conduct themselves in a manner that will promote cooperation and good relations among members of our profession and those directly related to our profession" - Canon # 3

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ASPE Member Meeting

Please RSVP by the Wednesday before each meeting so we are sure to have enough food and place settings.

Registration is available at www.aspe-oc3.org. Click away and make sure you select your dinner choice. On-line payment is now available!

Cost is \$45 if RSVP and pay before the deadline and \$50 if you don't.

The Chapter has to cover the cost of the meals that we confirm.

Upcoming Programs in 2019:

January 9: "Insulated Concrete Forms"

by Randy Daniels of Fox Blocks.

February 13: TBD

Board of Directors

[2018/2019]:

President: Kevin Murphy CPE

Vice President: Open

Past President: Ron Svarc LCPE

Secretary: Bryon Barker

Treasurer: Asoka Sellahewa CPE

Committees: Tom Smithson (Dinner meetings & speakers)

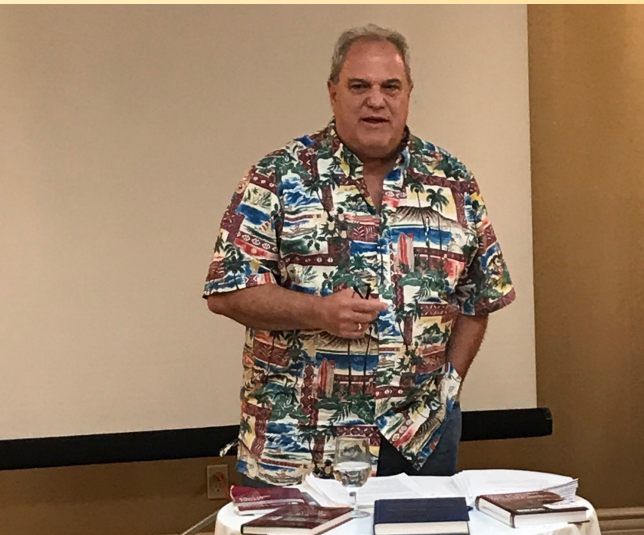
Wil Beukman (Newsletter)

ASPE Chapter 3 Dinner Meeting held November 14, 2018

Why Cost Estimators Make the Best Expert Witnesses (Your next Career?) by Guest Speaker **Steve Murow of Murow CM**

Steve Murow, his construction career has spanned 40 years and during that time he has had many accomplishments. He started with a local grading contractor as an estimator, became a partner in a grading company, has worked as a consultant and then 6 years ago started his own company Murow CM. They specialize in land management and development and have performed litigation support, construction management, bid package preparation and review, dry utility coordination, etc. The company has grown from Steve originally to 62 employees currently and has been ranked for the last 3 years as one of Orange County's Best Places to Work.

Steve spoke about what is an expert witness? It is a person who is an "expert" or "credible witness" with the necessary experience, education, special knowledge, certifications, membership in trade or specialty associations, etc. which illustrates a passion and desire for continued learning in his profession. Steve's experience includes having either bid or supervised over 2,500 estimates. "Estimators make good expert witnesses as they are good with numbers and understand their trade specialty". Attorneys know that the numbers have to be understood, accurate and presented in an understandable manor so as to win the case.



His passion for being an expert witness is highlighted by the volunteering he has done which includes being past National President of the Forensic Expert Witness Association, past President of the FEWA-OC chapter and past President of our ASPE Orange County Chapter 3.

Steve said "you are an expert when you have had fun and done something for 40 years". We want to thank Steve for his presentation on being an "Expert Witness" and letting us know the future opportunity we have.

Article by Kevin Murphy, CPE

Steve Murow [Past Chapter President] of Murow CM presented on Expert Witnesses.